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WISCONSIN CENTER DISTRICT CREATES VICE PRESIDENT OF CORPORATE PARTNERSHIPS POSITION, HIRES SPORTS MARKETING VETERAN STEVE HARMS TO FILL ROLE

Harms will oversee the development of sponsorship programs and integration

MILWAUKEE - (Aug. 20, 2021) - The Wisconsin Center District (WCD) announced the hiring of sports marketing veteran Steve Harms for the newly created role of Vice President of Corporate Partnerships. Harms will join the WCD team effective Monday, Aug. 23. In this new role, Harms will develop sponsorship programs which drive new business revenue, including working alongside Legends, the global agency charged with securing a naming-rights partner for the Wisconsin Center.

Harms brings his expertise in sponsorship sales, operations, business development, media sales, partnership strategy, and revenue generation to this new position. Most recently, he served as the Director of Client Partnerships for streaming platform Audacy where he spearheaded partnership conversations and negotiations with major brands, such as Chevrolet, Fifth Third Bank, and Meijer. Additionally, Harms has extensive experience working with NBA teams, including the Milwaukee Bucks, NFL teams including the Detroit Lions, as well as MLB and NHL teams in Detroit, in leadership sales, sponsorship and marketing capacities.

"Steve Harms comes to the WCD with extensive and diverse industry experience. After an exhaustive search for the ideal candidate, I'm confident Steve will develop a strong pipeline of qualified partnership prospects for our venues," said Marty Brooks, President and CEO of the WCD. "This is a pivotal time for our organization and our industry, and Steve will play a key role creating new revenue-generating opportunities that will propel us into the future as we build more for Milwaukee."

One of Harms' first tasks in this new role will be to work alongside global sales and partnerships company, Legends, to identify and secure a naming-rights partner for the \$420 million dollar Wisconsin Center expansion. Legends is a premium experiences company that specializes in delivering holistic solutions for sports and entertainment organizations and venues. They currently partner with venues including AT&T Stadium, SoFi Stadium and Allegiant Stadium and work with well-known brands such as Uber, IBM and Deloitte to deliver creative, custom solutions that drive results. Once a naming rights partner is secured, Harms will oversee integration and implementation of partner(s)' sponsorship package.

For more information and to stay up to date on the expansion of the Wisconsin Center, visit buildingmore.com. To learn more about the WCD, visit wcd.org.



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Wisconsin Center District

Experience-obsessed and committed to creating unforgettable moments, the Wisconsin Center District (WCD) is a quasi-governmental body that operates the Wisconsin Center, which in 2021 will begin undergoing a \$420 million expansion to double its size; UW-Milwaukee Panther Arena; and Miller High Life Theatre in downtown Milwaukee. The WCD venues are within walking distance of leading hotels, retail establishments, attractions, dining, nightclubs and transportation. Created under Wisconsin State Statute in 1994, the WCD offers captivating- and buzzworthy-experiences, making Milwaukee a not-to-be-missed destination.

About Legends

Founded in 2008, Legends is a premium experiences company with six divisions operating worldwide - Global Planning, Global Sales, Hospitality, Global Partnerships, Global Merchandise, and Global Technology Solutions - offering clients and partners a 360-degree service solution platform to elevate their brand and execute their vision. Currently, Legends works with marquee clients across business verticals including professional sports; collegiate; attractions; entertainment; and conventions and leisure. We are the industry leaders in designing, planning, and realizing exceptional experiences in sports and entertainment.

For more information, visit www.Legends.net and follow Legends at Facebook, Twitter, and Instagram @TheLegendsWay.